

## FOR IMMEDIATE RELEASE

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## Weston & Sampson Acquires MBD Consulting Engineers, P.A.

Natick, MA (July 18, 2024) – Employee-owned company Weston & Sampson acquired MBD Consulting Engineers, P.A., a firm that provides a range of civil engineering services, with a focus on water and wastewater treatment, to a diverse clientele that includes public and private sectors.

The strategic acquisition of MBD bolsters Weston & Sampson's existing teams in Apex, North Carolina; and Columbia, Greenville, and North Charleston, South Carolina, allowing the firm to better serve clients across the region. This collaboration strengthens Weston & Sampson's capabilities and enhances its ability to deliver exceptional engineering solutions in these areas.

Established in 2007, MBD brings an impressive portfolio that spans a wide range of projects, including planning, design, permitting, and operation and maintenance of water and wastewater systems.

Weston & Sampson's CEO, Frank Ricciardi, PE, LSP, commented, "This opportunity provides valuable leadership and staff to assist with business development and project execution throughout the Carolinas. We look forward to integrating MBD into Weston & Sampson and welcome our new team members to the firm!"

Joseph McGougan, PE, former President of MBD Consulting Engineers, P.A., commented, "We have developed some great expertise associated with designing simple and robust water and wastewater treatment solutions that are very economical to construct and efficient to operate. That is very important in today's bidding climate, enabling our clients to get the most benefit out of their available funding sources. Combining expertise and resources with Weston & Sampson will improve the services we are able to provide to our existing and future clients!"





Morrissey Goodale, a specialized management consulting and research firm exclusively serving the architecture, engineering, and environmental consulting industries, initiated the transaction and advised Weston & Sampson.

## **About Morrissey Goodale:**

Morrissey Goodale has helped hundreds of clients transform and grow their architecture, engineering, and environmental consulting companies into high-level performers through strategic business planning, mergers and acquisition advisory, valuation and ownership transition, market research, marketing and business development, leadership training and development, Lean Operation Strategies, organizational development and management, virtual reality solutions, and executive search. Morrissey Goodale's team of M&A consultants assist throughout the M&A process, from preparing firms for a transaction to a successful integration.

Morrissey Goodale's extensive network of relationships with AE industry decision—makers around the globe uniquely qualifies the firm to identify the right buyers or sellers and guide AE firms through the complex merger or acquisition process, from conception to close.

