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WallacePancher Group Joins The Mannik & Smith Group

Natick, MA (September 5, 2024) – WallacePancher Group, a 57-person engineering firm based in Hermitage, Pennsylvania, joined The Mannik & Smith Group, Inc. (MSG). WallacePancher provides land development engineering, environmental compliance services, municipal engineering, surveying, transportation and structural engineering, and landscape architecture and planning.

WallacePancher's established engineering and environmental capabilities, along with the firm's geographic presence in Western Pennsylvania and Northern Ohio, align with MSG's long-term strategic growth plan.

"We worked hard to build an engineering and environmental services company that works in many different sectors within the engineering industry and always knew that a future step in our company's evolution was to join a large company that shares our culture and dedication to our customers. MSG is that company and they will help us continue to grow and provide new opportunities for our employees," said Dan Wallace, co-owner of WallacePancher Group.

MSG's Aric Bennett, Chief Strategy & Growth Officer, appreciates WallacePancher's comprehensive in-house environmental, transportation and municipal design services. "WallacePancher expands our depth through their talented staff and long-standing client relationships. Together we will provide our clients with a wider range of services. Their staff will enhance our "Technical Skill and Creative Spirit," as we seek to be our clients' trusted advisor," Bennett said. "Their culture fits well with MSG and we welcome their expertise to the team."

Morrissey Goodale, a specialized management consulting and research firm exclusively serving the architecture, engineering, and environmental consulting industries, initiated the transaction and advised WallacePancher Group.



About Morrissey Goodale:

Morrissey Goodale has helped hundreds of clients transform and grow their architecture, engineering, and environmental consulting companies into high-level performers through strategic business planning, mergers and acquisition advisory, valuation and ownership transition, market research, marketing and business development, leadership training and development, Lean Operation Strategies, organizational development and management, virtual reality solutions, and executive search. Morrissey Goodale's team of M&A consultants assist throughout the M&A process, from preparing firms for a transaction to a successful integration.

Morrissey Goodale's extensive network of relationships with AE industry decision-makers around the globe uniquely qualifies the firm to identify the right buyers or sellers and guide AE firms through the complex merger or acquisition process, from conception to close.

